

Financial Highlights

PepsiCo, Inc. and Subsidiaries

(\$ in millions except per share amounts; all per share amounts assume dilution)

	2007	2006	Chg ^(a)
Summary of Operations			
Total net revenue	\$39,474	\$35,137	12%
Division operating profit ^(b)	\$8,025	\$7,307	10%
Total operating profit ^(c)	\$7,272	\$6,569	11%
Net income ^(d)	\$5,599	\$5,065	11%
Earnings per share ^(d)	\$3.38	\$3.00	13%
Other Data			
Management operating cash flow ^(e)	\$4,551	\$4,065	12%
Net cash provided by operating activities	\$6,934	\$6,084	14%
Capital spending	\$2,430	\$2,068	17%
Common share repurchases	\$4,300	\$3,000	43%
Dividends paid	\$2,204	\$1,854	19%
Long-term debt	\$4,203	\$2,550	65%

(a) Percentage changes are based on unrounded amounts.

(b) Excludes corporate unallocated expenses and restructuring and impairment charges.

See page 86 for a reconciliation to the most directly comparable financial measure in accordance with GAAP.

(c) Excludes restructuring and impairment charges.

See page 86 for a reconciliation to the most directly comparable financial measure in accordance with GAAP.

(d) Excludes restructuring and impairment charges and certain tax items.

See page 86 for a reconciliation to the most directly comparable financial measure in accordance with GAAP.

(e) Includes the impact of net capital spending. Also, see "Our Liquidity and Capital Resources" in Management's Discussion and Analysis.

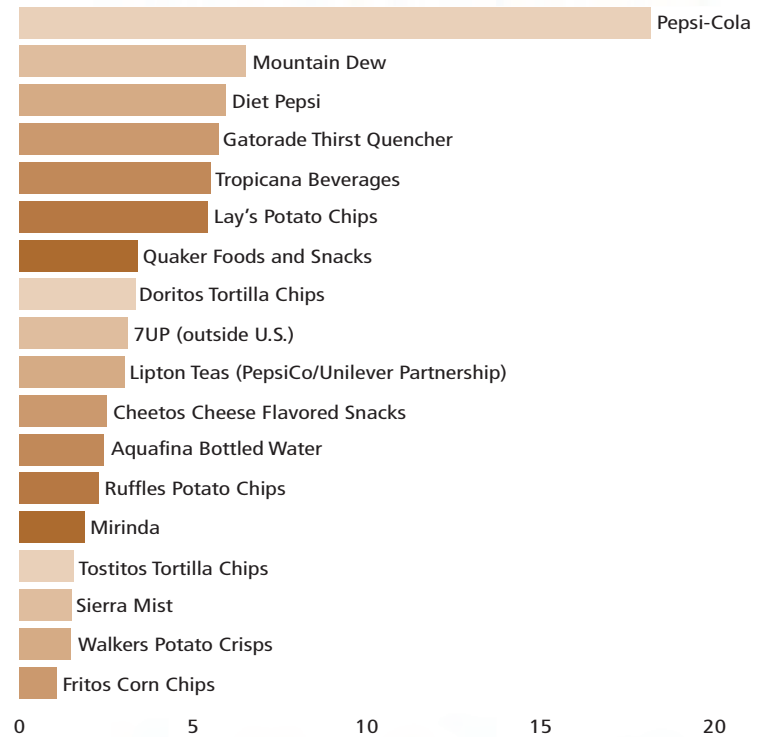
PepsiCo Estimated Worldwide Retail Sales: \$98 Billion*

*Includes estimated retail sales of all PepsiCo products, including those sold by our partners and franchised bottlers.

Largest PepsiCo Brands



Estimated Worldwide Retail Sales \$ in Billions



PepsiCo has 18 mega-brands that generate \$1 billion or more each in annual retail sales.



THE JOURNEY CONTINUES...